

GMT MONTHLY MEMBERSHIP PROGRESS REPORT

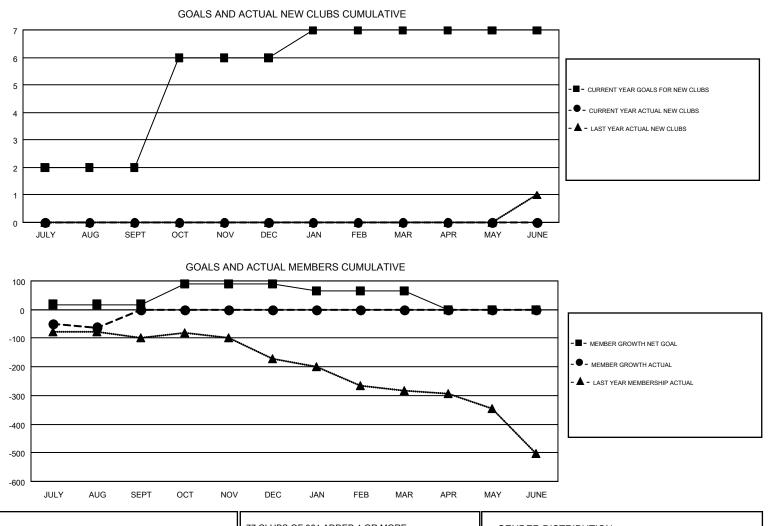
Multiple District 202

LOCATION: NEW ZEALAND

CLIFFORD HEYWOOD GMT

Results as of: 8/31/2017

| GMT: CLIFFO | RD HEYWOOD | | | | | | GMT CA 7 | |
|---------------|---------------|-------------|---------------|-----------------------|---------------------------|-------------------------|--|--|
| Clubs | | | | Members | | | | |
| | RESULTS FOR | R 2017-2018 | | RESULTS FOR 2017-2018 | | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) | |
| JULY/AUG/SEPT | 2 | 0 | 4 | JULY/AUG/SEPT | 18 | 113 | 175 | |
| OCT/NOV/DEC | 4 | 0 | 0 | OCT/NOV/DEC | 71 | 0 | 0 | |
| JAN/FEB/MAR | 1 | 0 | 0 | JAN/FEB/MAR | -24 | 0 | 0 | |
| APR/MAY/JUNE | 0 | 0 | 0 | APR/MAY/JUNE | -65 | 0 | 0 | |



| DROPPED CLUBS: 4 | | 77 CLUBS OF 361 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTRIBUTION | | |
|------------------|-----|--|----------------------------|----------------|-----|
| | | | MALE | 6,771 (69.85%) | |
| DROPPED MEMBERS | | | FEMALE | 2,922 (30.15%) | |
| DECEASED | 24 | | TOTAL FAMILY UNIT MEMBERS | | 832 |
| CLUB CANCELLED | 0 | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | FAMILY MEMBERS PAYING HALF | | |
| OTHER | 151 | | | | 421 |
| TOTAL | 175 | | DOLO | | |